



► Professional Planner in the IT/Telecommunications sector

Working capital under control



” *Professional Planner is the ideal tool for forecasting balance sheets and working capital. What's more, reporting comparisons between budgets and actuals are now available at the push of a button.*

R. Both, Corporate Controller, British Telecom

”

just add your ideas...

NOW!



PROFESSIONAL PLANNER @ BRITISH TELECOM

Sector/Industry

IT / Telecommunications

British Telecom is one of the most important global providers of communication solutions.

British Telecom Netherlands

- Established in 2003 in the Netherlands by a merger
- Service portfolio: voice services, data services, IP, internet and e-business for trade and commerce
- Customers: KLM, Shell, Ernst & Young, Mitsubishi, Unilever, etc.

Back-office systems

- Oracle Applications 11i

Working Capital under control

BT Netherlands wanted to determine working capital with a complete balance sheet forecast. This would ensure that the cash in circulation was positive and provide enhanced planning detail for liquid funds. Previously, the company used spreadsheets to generate working capital forecasts – with the usual disadvantages: difficulties in transferring files between employees due to insufficient documentation, error-prone formulas, etc.

Professional Planner proved to be the ideal solution, providing forecasts of balance sheet, P&L and Cash Flow that are thoroughly documented and completely reliable.

Professional Planner @ British Telecom

 just add your ideas...
NOW!

C08

Professional Planner main focus

- Working capital forecasting
- Balance sheet forecasting
- Integration of financial results, cash flow and balance sheets
- Monthly analyses of necessary funding

Objectives

- Monthly rolling forecasts based upon P&L
- Analysis of deviations from planning objectives
- Simple and reliable data import from Oracle Applications 11i
- Differentiated planning of internal and external working capital
- Different terms of payment for debtors and creditors

Benefits

- Reporting and plan/actual comparisons in seconds
- Comprehensive analyses of turnover and liquidity
- Quick cash-flow analyses
- Extremely reliable, high-quality data
- Continuous liquidity controls and plan/actual comparisons

British Telecom Netherlands

With customers throughout the world, BT (British Telecom) is a major provider of communication solutions and services. In 1997 BT started a telephone company targeting consumers in a joint venture with the Dutch National Railway company. This company (Telfort) was eventually split into a provider of mobile phone services for consumers and BT Ignite.

In 2003 BT Netherlands was formed (incorporating BT Ignite) to provide business clients ICT-services and telecommunication solutions.

Within the Netherlands, the company currently has a network of over 4000 km and over 200 business clients.

www.bt.nl

Ten Solutions, a WINTERHELLER software Solution Partner, managed the Professional Planner project at British Telecom Netherlands.

For more information, please visit www.tensolutions.nl

www.professionalplanner.com
 mailto: office@professionalplanner.com